



BUSINESS DEVELOPMENT MANAGER

Who we are?

StarPower Europe is the European branch of the Chinese **StarPower Semiconductor Ltd**, a leading company in the design and manufacture of standard and customized IGBT/MOSFET modules, for applications in the areas of inverters, motor drives, welding machines, inductive heating, UPS, EV and renewable energies. With offices in Nuremberg, Germany and Cadenazzo, Switzerland, we are well placed to meet the growing needs of the European market.

Your job

- Foster, maintain and develop relationships to our existing and new industrial and automotive customers;
- Coordinate and lead commercial activities to successfully grow our business;
- Promote our product range to design engineers;
- Train and support our local distribution partners;
- Work with our staff to develop new initiatives, and streamline products and internal processes and help us to move the company forward.

Your profile

- A master's level (or equivalent) degree in a relevant subject
- Ability to demonstrate motivation and capability to learn new skills
- Fluent in English, German and preferably one other European language (knowledge of a Chinese language also an advantage)
- Demonstrable sales experience of minimum 5 years in a similar role with budget responsibility
- Ability to work independently
- Preparedness to travel across Europe and to China

Our offer

- Be part of a fast-paced and growing industry
- Competitive Salary and Bonus Scheme
- Company car
- Remote working/Home Office
- Flexible working hours and self-led workflow

For any questions regarding your application, please contact Peter Frey, Managing Director StarPower Europe on peter.frey@starpowereurope.com

We look forward to hearing from you!

StarPower Europe AG

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